

BDR Needs Assessment

Prepared For:
Your Customer/Prospect
Prepared By:
Your Company

Agenda

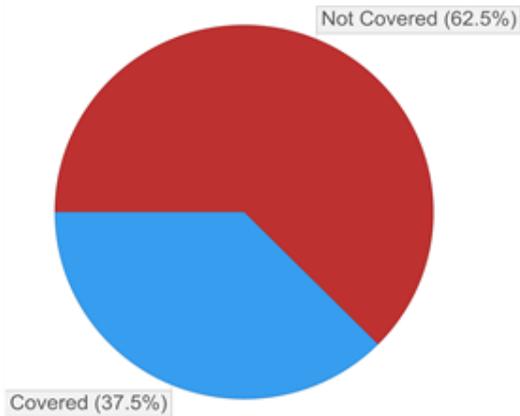
- Environment
- Risks and Issues
- Initial Backup Requirements

Environment

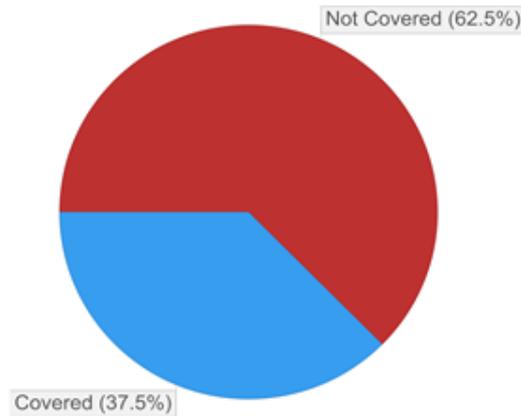
Employees	71
Total Computers	38
Servers	13
Workstations	25
Critical Systems	32
Servers	10
Workstations	22
SQL Server	Yes
Cloud Based Apps	Yes
On-Premise Exchange	Yes
Sample Bandwidth Speed	22.52 Mb/s (upload) 55.84 Mb/s (download)

Existing Backup Solution

Server Coverage



Workstation Coverage



Existing Backup Solution

Mozy Carbonite

Last Successful Backup

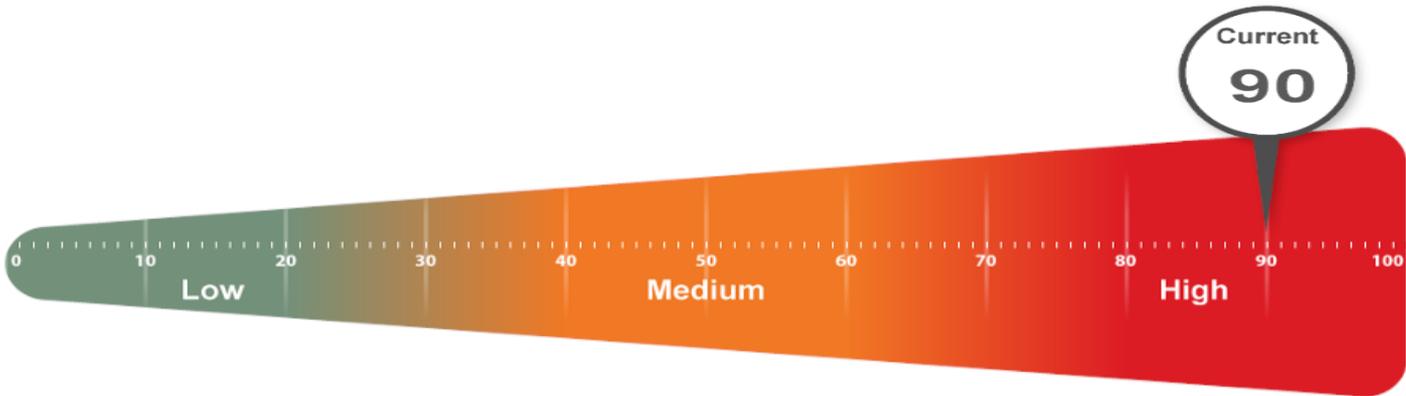
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Total Workstations in Backup

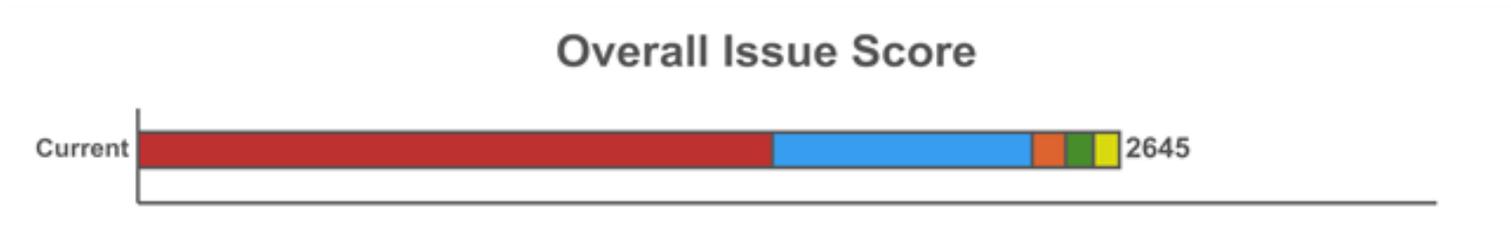
9

Total Servers in Backup

Risks Score



Issues



- Critical servers not backed up
- Critical workstations not backed up
- Recent backup failures
- SQL Server not backed up
- 1 other issue(s) found

Initial Backup Requirements

Complete Environment

Total Disk Space	19,580 GB
Total Servers	13
Total Workstations	25
Est. Initial Internet Transfer Time	224 hours

Minimum Set (Critical Systems Only)

Total Disk Space	17,845 GB
Total Servers	10
Total Workstations	22
Est. Initial Internet Transfer Time	221 hours

Your Quote